

## Message Text

UNCLASSIFIED

PAGE 01 TAIPEI 05818 300759Z  
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----015401 300930Z /13  
P 300752Z AUG 78  
FM AMEMBASSY TAIPEI  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 8781

UNCLAS TAIPEI 05818

FOR BED/OIM/MRD/BASSETT  
BED/OIM/EA/KELLY

E.O.11652: N/A  
TAGS: BEXP, TW  
SUBJ: GLOBAL MARKET RESEARCH - COMPUTERS AND PERIPHERAL  
EQUIPMENT

REF: USDOC 15579

1. TRADE CENTER HAS MULTI-STUDY ANNUAL CONTRACTS FOR  
GLOBAL MARKET RESEARCH AND OPERATIONAL RESEARCH WITH CCIS  
AND SGV-SOONG. CONTRACT CALLS FOR GUARANTEE OF 2 STUDIES  
WITH OPTION OF 2 ADDITIONAL STUDIES FOR EACH FIRM DURING  
CONTRACT YEAR. CONTRACTS NEGOTIATED ON CALENDAR YEAR  
BASIS (1/1/78 - 12/31/78). BOTH FIRMS HAVE COMPLETED  
TWO REQUIRED STUDIES DURING THIS CALENDAR YEAR AND EACH  
IS READY FOR THEIR FIRST OPTIONAL STUDY. SGV-SOONG  
CONTRACT BASED ON NT DOLS 132,825 (US DOLS 3,695) PER  
STUDY -- CCIS CONTRACT BASED ON NT DOLS 144,210 (US DOLS  
4,010) PER STUDY, ACCORDING TO PRESENT EXCHANGE RATE  
(NT DOLS 36 EQUAL US DOLS 1).

2. TRADE CENTER PREPARED TO ISSUE WORK ORDER IMMEDIATELY  
TO CCIS FOR COMPUTER AND PERIPHERAL EQUIPMENT STUDY AS  
FIRST OPTIONAL STUDY UNDER CONTRACT AT THE AGREED PRICE  
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OF NT DOLS 144,210 (US DOLS 4,010) USING BUDGET CODE  
IDENTIFIED IN ITEM 3, REFTEL.

3. PREVIOUS COMPUTERS AND PERIPHERAL STUDY CONDUCTED IN  
1976 AS WELL AS MRO UPDATE (A-103 OF 11/3/77) CAN BE TURNED  
OVER TO CCIS FOR THEIR REFERENCE. PLEASE ADVISE DATE  
SPECIFICATIONS

FOR SUBJECT STUDY CAN BE SUPPLIED TO TRADE  
CENTER. DATE STUDY STARTED, SCHEDULE FOR MID-TERM AND  
FINAL REPORT WILL BE DISCUSSED WITH CCIS AND REPORTED TO  
OIM SOONEST.

4. PLEASE CONFIRM THAT TRADE CENTER IS AUTHORIZED TO  
ISSUE WORK ORDER TO CCIS UNDER THEIR ANNUAL CONTRACT  
RATHER THAN TO NEGOTIATE A SOLE SOURCE CONTRACT AS  
REQUESTED IN ITEM 1, REFTTEL' UNGER

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NNN

## Message Attributes

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**Concepts:** n/a  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014